Branclec content: New revenue opportunity for newspapers

Bill Ostendorf President & founder



Creative Circle MEDIA SOLUTIONS

Branded content is a lot like sponsored content, paid content and advertorials.



Done correctly, branded content is just a more sophisticated approach to content provided by companies.



It's marketing through story telling.





The biggest spenders are: Financial & insurance Health & wellness

- Automotive
- Retail
- Entertainment



One 2020 study found businesses will spend \$63 billion on content marketing and branded content.



Brands got a 50% boost when their was distributed by media than when they published it themselves.

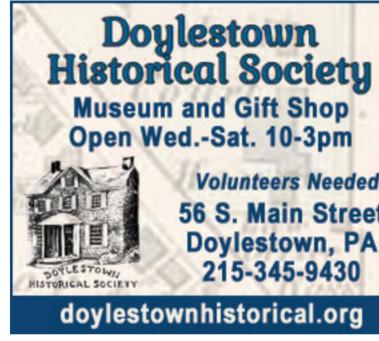


It has the potential not only to generate more money but also to provide more content our readers crave.



What would you rather click on?





Education



5 tips for easing the transition to inperson back to school

(BPT) - As most working American parents and students prepare to return to in-person work and school, after a year plus of remote work and virtual learning, it begs the question for parents: How ...

More Food News ►

Pets



How to Save Money on Pet Care

(NewsUSA) - Owning a pet has a lot of perks, but caring for one can take its toll on your wallet. According to the ASPCA, owning a dog or cat can cost up to \$1,000 in the first year, and many people ...

More Pet News ►

Volunteers Needed 56 S. Main Street **Doylestown**, PA

CRAFTS IN THE MEADOW



Musical Entertainment

Hot Topics





Pay for your vacation by renting your home while away

(BPT) - Traveling is part of the human experience. Whether you prefer meandering road trips to small towns, focused explorations of top tourist destinations or fast flights to energetic big city ...



But it requires a commitment to doing it right.

It's hard to get started. It's hard to get your staff and advertisers to understand it.

It requires a focus and an investment.



Tips to bring joy to seniors all year long

Posted January 4, 2021



(BPT) - Many seniors and their loved ones are taking special precautions to stay healthy, including limiting or eliminating visits and other activities that can cause COVID-19 to spread. That's because the older you are, the higher your risk of severe illness from the coronavirus, Screenshot to the Centers for Disease Control and Prevention.

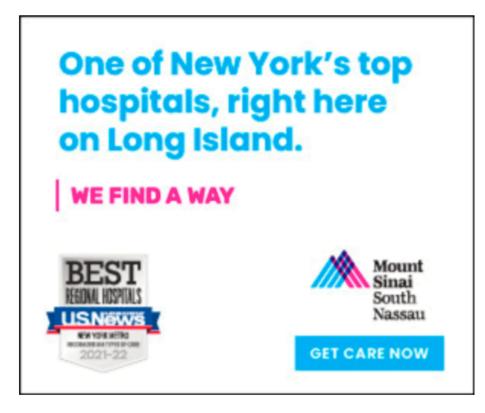


While these important steps help keep seniors physically healthy, they can have a negative impact on mental well-being. Many elderly people already felt isolation before COVID-19 limitations. Now that many activities and interactions they previously enjoyed are no longer an option, this can be particularly disheartening.

In fact, 76% of people 65 and older are anxious to spend time in-person with their loved ones, according to a COVID-19 impact study by Comfort Keepers, providers of senior in-home and respite care. What's more, 57% are eagerly awaiting the chance to embrace a loved one as soon as they can.

"Seniors are struggling with the emotional impact of isolation now more than ever due to COVID-19," says Carl McManus, CEO, Comfort Keepers North America. "Fortunately, with a bit of creativity and outside-the-box thinking, friends and family can still bring joy to older loved ones to elevate the human spirit even from afar."

McManus and the experts at Comfort Keepers share their top tips to bring joy to seniors in a safe manner:



Send joy in the mail: Many seniors still hold close the art of the handwritten letter, so try sitting down and writing out your thoughts to share with a loved one. An alternative would be a greeting card with a salutation and positive thoughts for the future. While sending mail for special occasions is always a welcome idea, consider sending letters periodically just to brighten the day.

Share meaningful memories: Show seniors you're thinking about them by sending imagery of your times together over the past few years. This could be a photo either via text, email or mail. You can also have children paint or draw their favorite memories with senior loved ones. A picture is worth a thousand words and by sharing imagery of meaningful experiences you're showing that you cherish time together also. And sharing photos can help older adults feel connected and loved.

Make movie magic: Plan a time to virtually connect and watch a joyful movie together. It might be a classic, an option that's been on your mustsee list for a while, or a new release. A video meeting app can work best for this activity as it allows for easy interaction as you watch your flick, plus you can see each other's reactions throughout the movie. For seniors who are less comfortable with technology, consider sending them your favorite film and theater treats to enjoy, and share your thoughts together later over the phone.

Name that tune: Music is a special part of the human experience and our favorite songs can bring a smile any time of the year. Take time to make a playlist of your loved one's favorite music and send it as a gift in whatever manner is most easily accessible, digital or on CD. You can also plan a list of different songs and play them on random and guess to see who gets the most song titles right the fastest. Video and phone calls are also a Screenshot for a sing-along or impromptu serenade!



Get grandkids in on the fun: For grandparents, grandkids are their pride and joy. Invite your kids of all ages to participate in activities, including singing contests, book reading, board games, crafts and more. Even a simple conversation sharing their interests, what's happening at school and any craft projects is a pure joy. Also consider asking grandma and grandpa to have a Zoom class to teach kids a treasured craft, activity or recipe. And many seniors love to connect with children in their community, so consider having kids write cards or draw pictures for seniors that may be feeling lonely or isolated.

Become baking buddies: If you both have the ability, it can be a fun experience to bake together simultaneously. You might try a new recipe or one that is a family tradition. Get all the ingredients ready and then set a time to meet online virtually to start chopping, mixing and blending until you bake and compare results. Kids love participating in kitchen adventures as well. You can also make your favorite treats and gift them to seniors in your local area.

"Having a connection is so important to so many seniors, which is why a simple act of kindness can mean the world even if that looks a little different this year," says McManus.



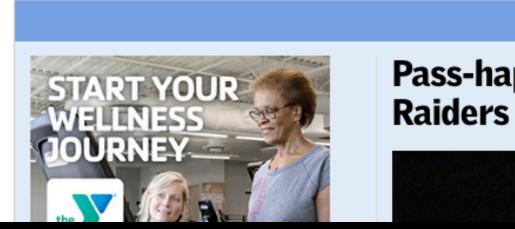
Here, a local video or TV ad is packaged with a large web display ad and some native text in a paid layer.



To view this video please enable JavaScript, and consider upgrading to a web browser that supports HTML5 video

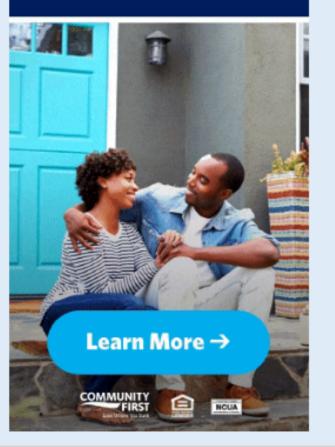
Community First Credit Union

Community First Credit Union mortgage rates are at historic lows (most loans close in 30 days) Community First Credit Union has recently lowered mortgage rates to help you save more than ever ...



Refinance with the Mortgage Champions

New Low Rates + No **Appraisal Fee**



Sports

1

Pass-happy? Indians defy rain to beat

Ain



Local paid or sponsored content from NativeNewsQ is integrated into list views of local news. Note that it is clearly labeled and uses color to set it off from news content.

Sports



Columbine rumbles past Arvada West in home opener

LAKEWOOD – Columbine junior Wes Jones is the Rebels' latest multiple dimensional player. The junior had a rushing touchdown, receiving touchdown and interception on defense – not to mention ...

Chatfield survives scare against Wheat Ridge in 4A Jeffco opener

LAKEWOOD – One big offensive pass play and a defensive stop on the final play of the game Saturday ...

State semifinal heartbreak for Jeffco softball teams

AURORA – The strange and different softball season due to COVID-19 came to a close Saturday, Oct. 10, ...

Green Mountain senior Graham Tuohy-Gaydos pulls off three-peat

ARVADA – Green Mountain senior Grahm Tuohy-Gaydos and Evergreen senior Sarah Allen have made the most ...

Sponsored

Encore Castle Rock Condos Selling Fast

Encore Castle Rock has 124 one-, twoand three-bedroom condos, as well as 20,000 square feet of for-sale retail and office condos. View more Post your news

D'Evelyn softball finishes regular season with 15-1 record

CONIFER - D'Evelyn softball closed out its regular season in style Sept. 30. The Jaguars – No. 2 ...

What's this?

Chatfield softball captures first 5A Jeffco League since 2011

LITTLETON – Chatfield softball coach Jen Lazzeri won't have to break out a calculator to figure ...

Sponsored

What's this?

Explore Valor Christian H.S. October 8, 21, or 27

Valor Christian High School is offering an in-person event for families of 7th and 8th graders wanting to explore educational opportunities for next year. Explore Valor will be held three separate evenings in October to allow for social distancing on Oct. 8, 21, 27. View more Post your news

Jeffco golfers wrap up league play at West Woods Golf Club

ARVADA – The final Jeffco League boys golf tournament of the season had a very different feel ...

Wheat Ridge softball gets back on track in 4A Jeffco

WHEAT RIDGE - Wheat Ridge's softball team didn't have any time to dwell over its first loss ...

Lakewood softball grabs five wins at **Dave Sanders Tournament**

AURORA – Being a little unpredictable



It can take several forms. And doesn't necessarily have to be in print or on our web sites.



Maybe we put it on the company's web site or in their or our social feeds.



Most folks talk about branded content just because of revenue.



But I see bigger opportunities. It could lead to content

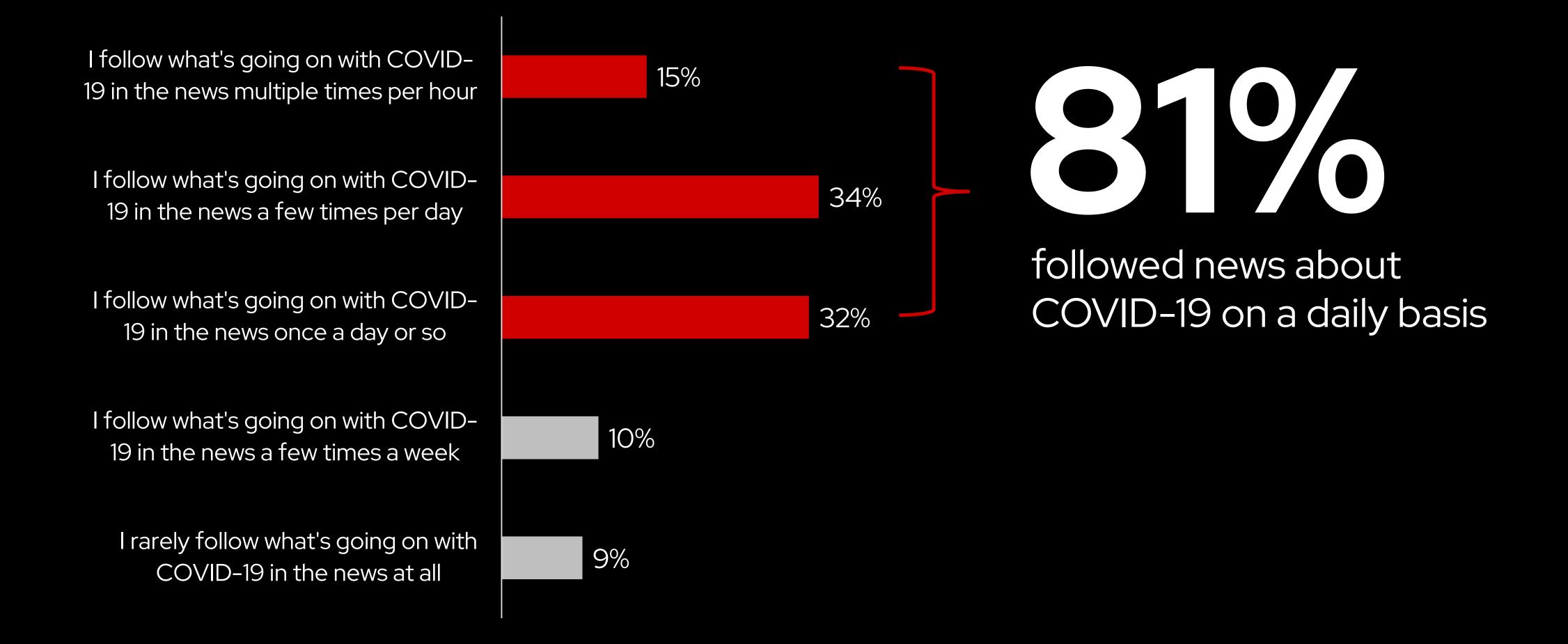
and other revenue improvements.



Local media has led the COVID battle for eyeballs and for credibility.



When it comes to the news, Americans were very plugged in during COVID.









1 in 3 have started using new sources and platforms for News as a result of the COVID-19 pandemic



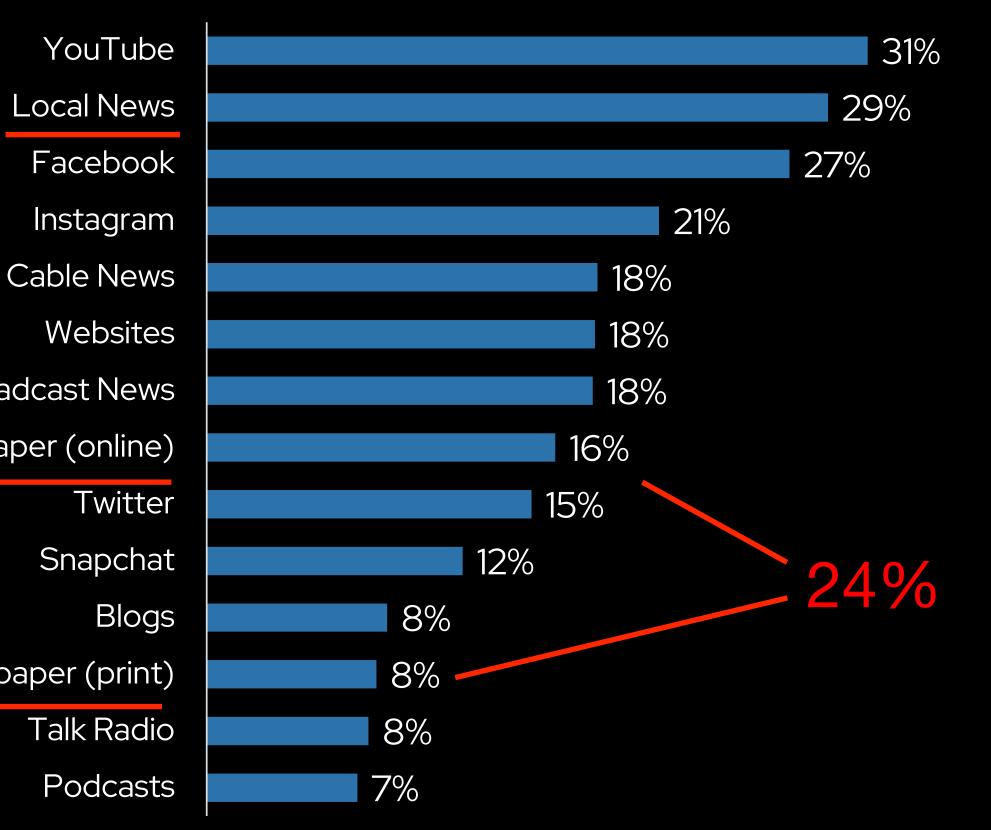
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Broadcast News

Newspaper (online)

Newspaper (print)

<u>New Sources Used (among the 34% of New Users)</u>





"The ache for authenticity is overwhelming. Local media are best positioned to deliver that."

– Bernard Whitman, WINS

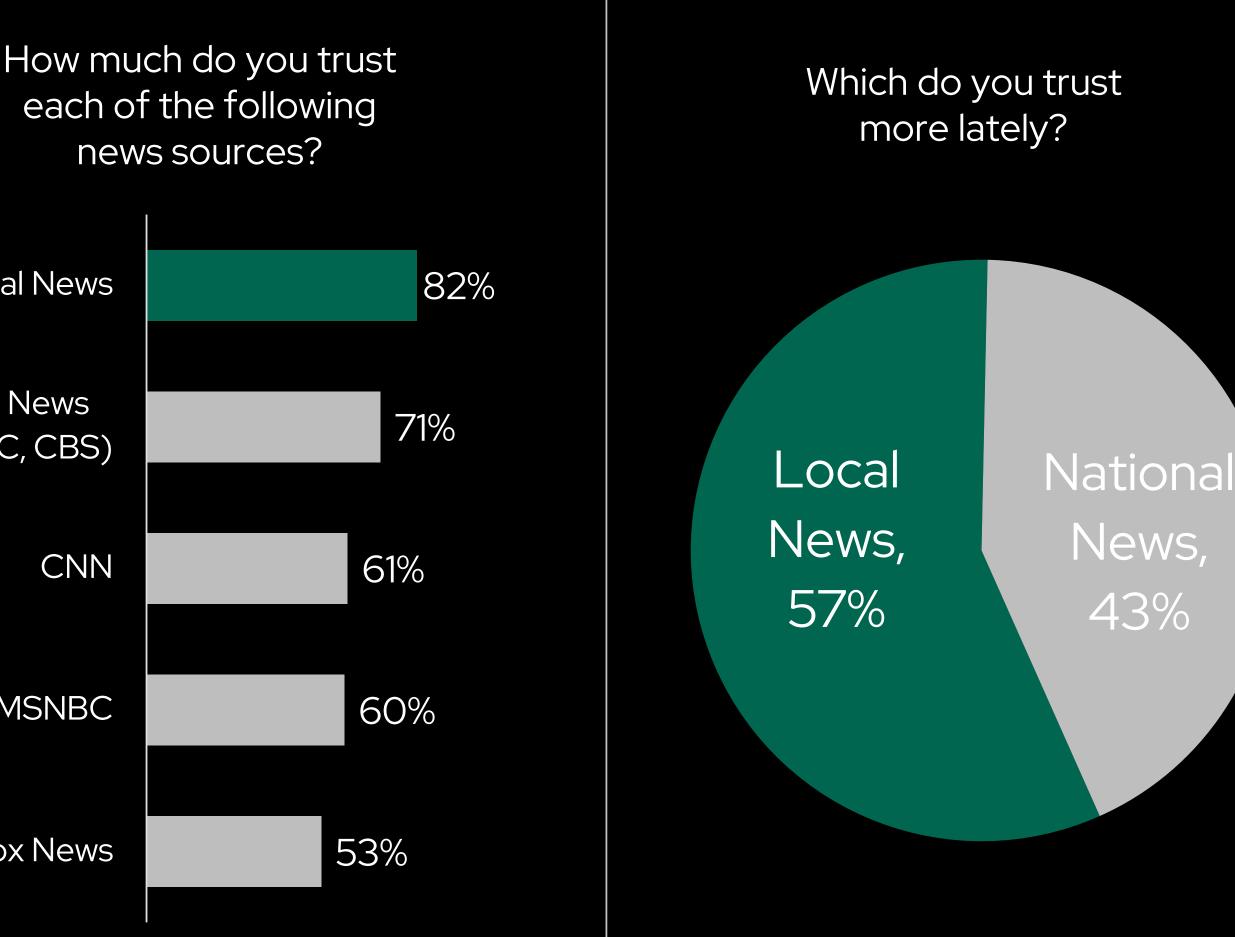


Local News is the most trusted source across a range of measures

When it comes to different news sources and the COVID-19 pandemic, where do you think the BEST information comes from? (Select one)

Local News	26%
Broadcast News	16%
Cable News	16%
Facebook	6%
Websites	6%
YouTube	6%
Instagram	4%
Newspaper (online)	4%
Snapchat	3%
Twitter	3%
Newspaper (print)	2%
Talk Radio	2%
Podcasts	1%
Blogs	1%

each of the news so		
Local News		
National News (ABC, NBC, CBS)		
CNN		
MSNBC		
Fox News		





"People are starved for content. They are starved for connections. That's why community media have so much to gain. You are already part of the community and people feel like they know you or they should know you."

– Bernard Whitman, WINS



"We have new eyeballs and more eyeballs. We have an opportunity to provide new kinds of content. Better content. If we create more engaging content now, we can change the way they view newspapers and how they value us."

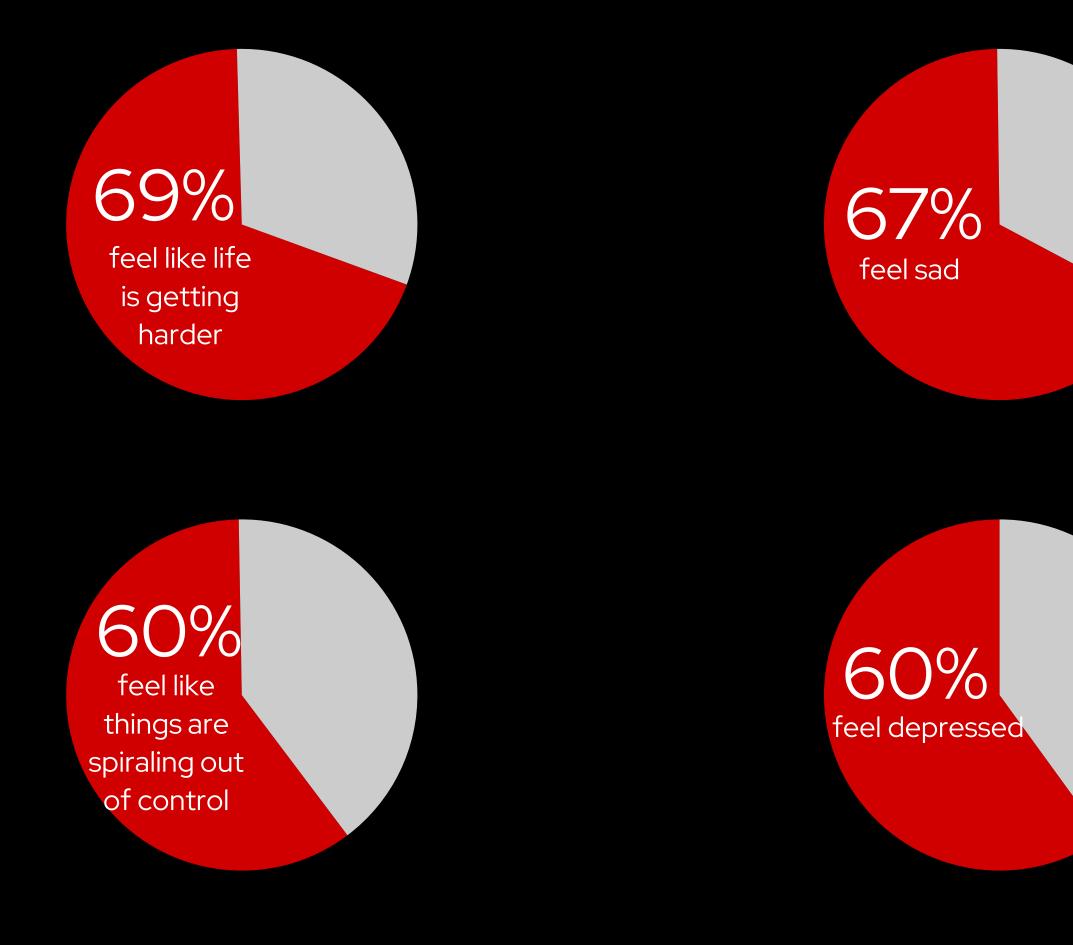
- Bill Ostendorf, Creative Circle

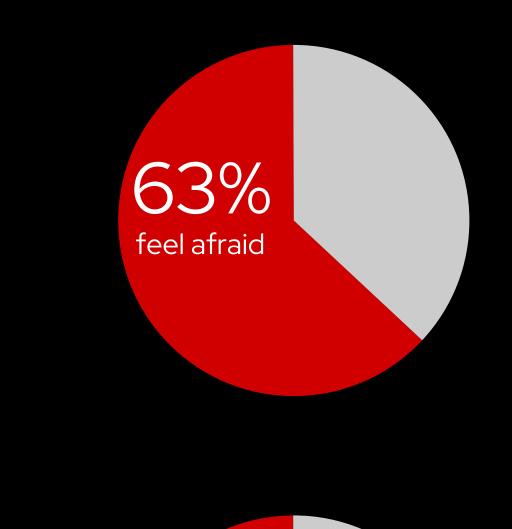


Our readers are scared and they want institutions to help them.



People are scared, anxious, depressed and conflicted



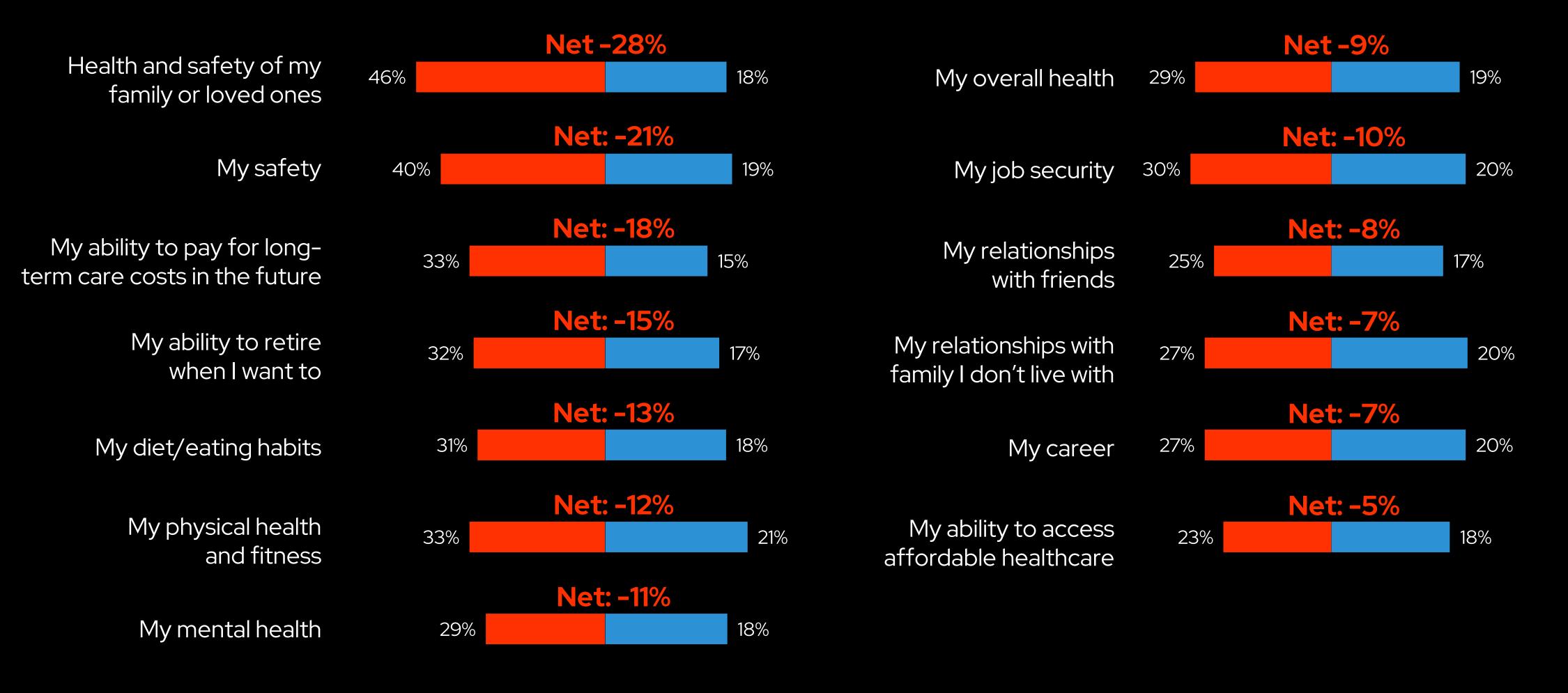






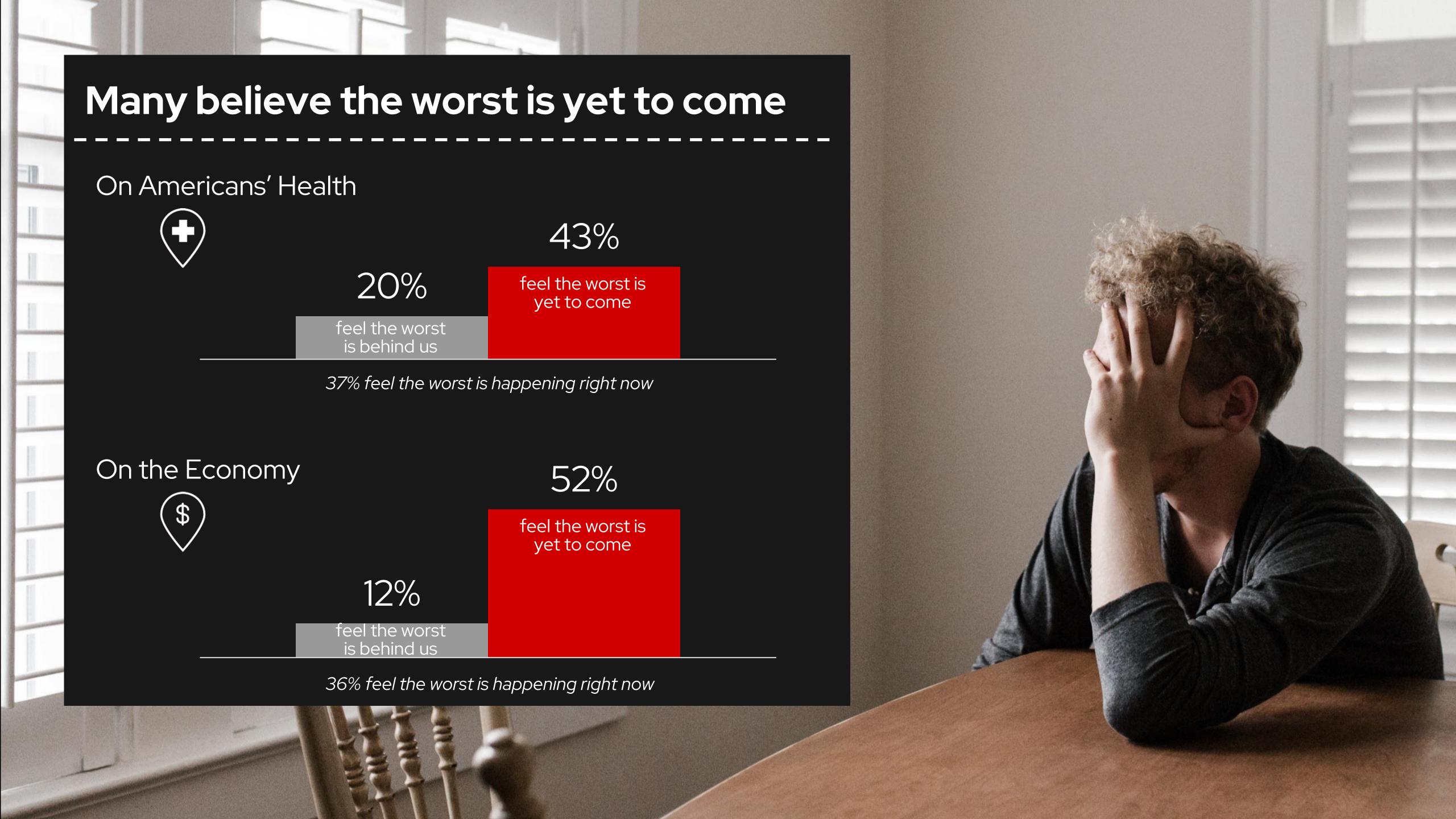
They are feeling worse about many aspects of their lives

Feel worse about this since COVID-19 began



Feel better about this since COVID-19 began





Vast majorities are worried about Violence, the Economy, Race Relations, Health, another spike of COVID-19 cases, and no roadmap to be found

Increasing violence in the United States The impact of COVID-19 on the Economy

Race relations in the United States

That the recent protests will lead to a spike in more COVID-19 cases

The impact of COVID-19 Americans' health

That the reopening of states will lead to a spike in more COVID-19 cases

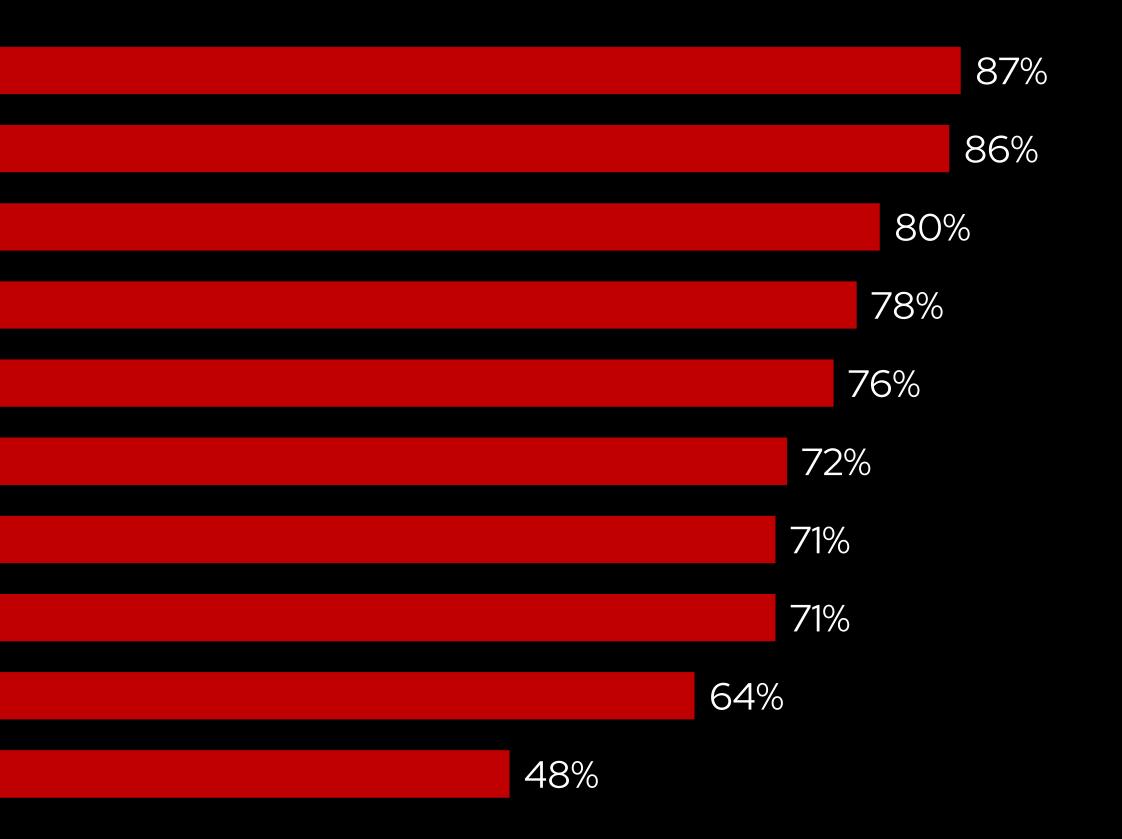
No clear plan for safely reopening the country

No clear plan for getting Americans back to work

Businesses, restaurants, and other public places opening to soon

Businesses, restaurants, and other public places not opening fast enough

<u>How worried are you about each of the following?</u>





Our readers' lives are changing dramatically.





of workers moved to work-from-home as a result of the COVID-19 pandemic



While work from home may become increasingly ubiquitous, employers will need to meet employees where they are

49% I can't wait to get back to my job and work at an office/outside of home



Among Employees who have moved to Work-From-Home during COVID-19

51% prefer working from home compared to my office



"The issue of whether to work from home or at the office is polarizing, just like a lot of other issues are in our society today."

– Bernard Whitman, WINS



"In deciding what to do when it's okay to bring everyone back to the office, managers have to realize not everyone wants to come back. How will we handle that?"

- Bill Ostendorf, Creative Circle



Our coverage isn't keeping up with our readers' needs and interests.



"Local news can't just be about crime and government. We have to learn to be more nuanced than that. Coverage should be more intimate and personal."

– Bernard Whitman, WINS



"Newspapers are are missing this great opportunity to grow. We're covering COVID the old fashioned way. We should be all about people and relationships and how our lives are changing."

- Bill Ostendorf, Creative Circle



HOW WORKING FROM HOME IS CHANGING LIFE SHOULD BE A BIG PART OF OUR COVID COVERAGE

- How are people getting along? How do they separate work from home?
- Do they work more? Are they more productive?
- What do managers and business owners think about all this?
- How will this impact schools, traffic, demographics?
- How is this impacting your home's value? How is it changing what is selling?
- Will people who like being at home quit when it's time to return?
- How is this impacting pocketbook issues and how people are spending?





SO SHOULD SOME OF THESE OTHER BIG SOCIETAL ISSUES

- More drinking and drug abuse.
- More divorces.
- Kids falling behind in classes, learning, social development.
- Businesses going under, especially restaurants.
- Massive deficit spending which will mean big tax increases.
- Major shifts in spending, demand for real estate.
- Traffic changes.







BUT THE SMALL CHANGES ARE ALSO CRITICAL TO COVER

- More people are gardening.
- More people are cooking.
- More people took up bird feeding.
- People are remodeling like crazy.
- Lots of people got pets.
- People are walking and using parks more.
- Holidays are being reshaped, from weddings to Christmas.





"The opportunity to create stronger bonds and a stronger sense of community with softer, more intimate content is very real."

– Bernard Whitman, WINS



"We've long encouraged our clients to cover life, not news. To be more relevant, we've got to reconnect with readers and write about their lives and what they are doing."

- Bill Ostendorf, Creative Circle



Our advertising is missing the mark during this pandemic.





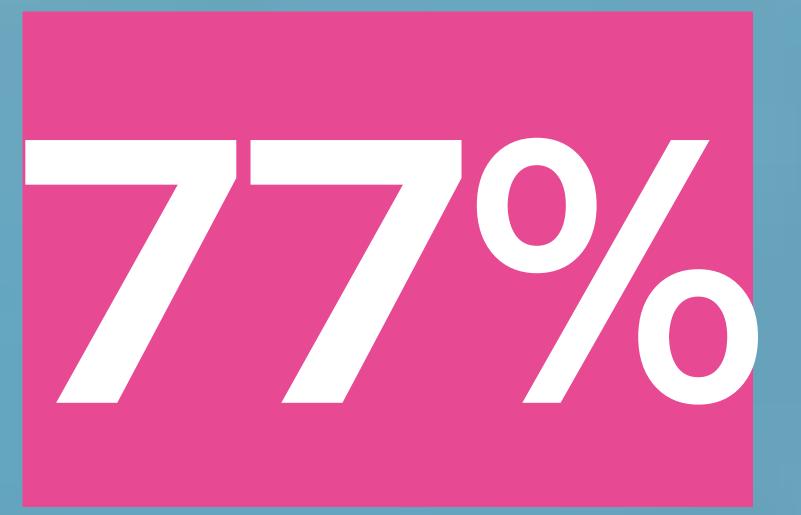






of Americans say the ads they see from companies during COVID-19 all say the same thing

To cut through the sea of sameness, successful companies will lean even further into what they uniquely stand for



say that during these times it's more important than ever to know what a company stands for, not just what they sell







Featured stories

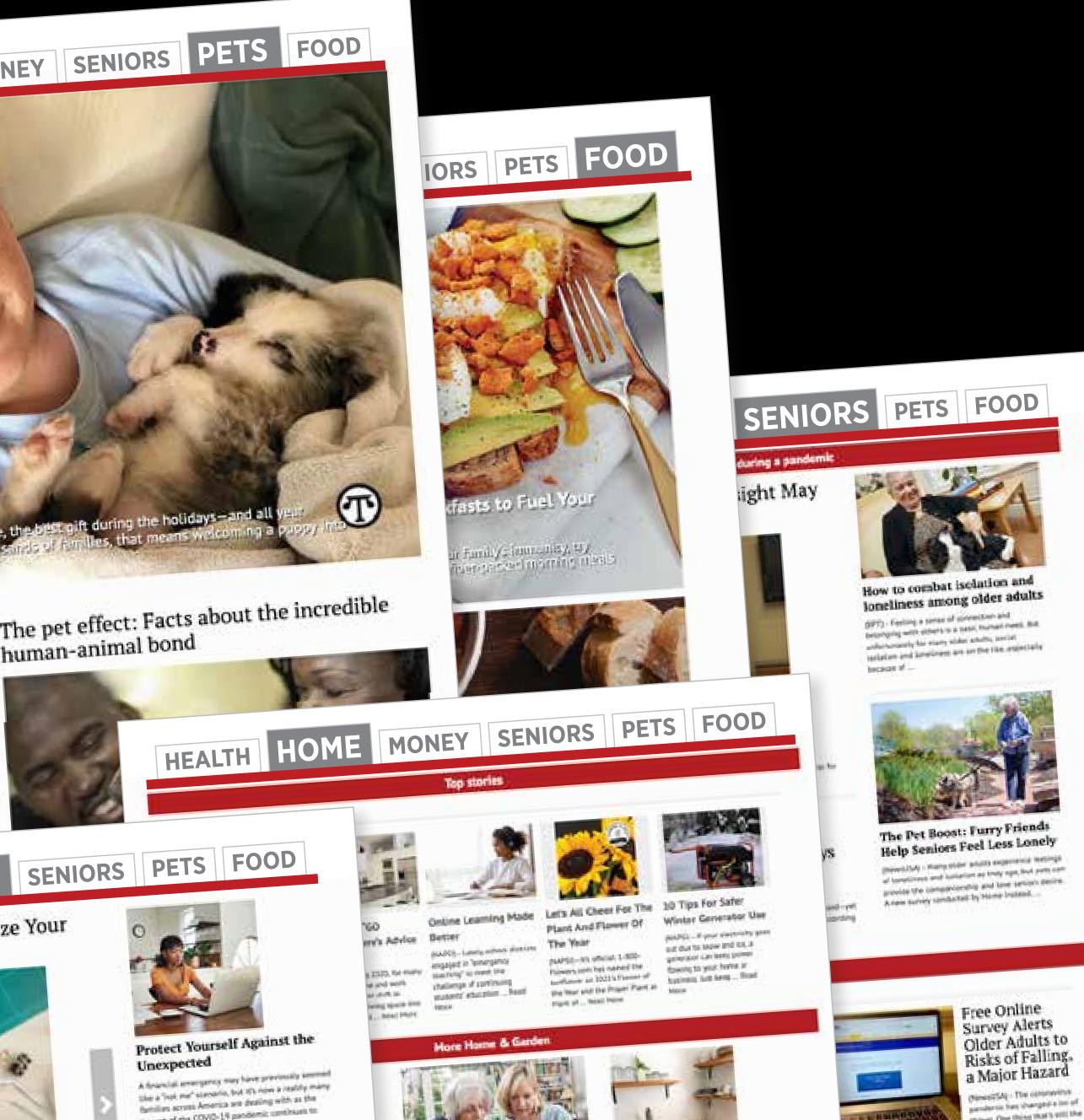
Prostate Cancer Scre with Concerns Surro What Men Should Ki

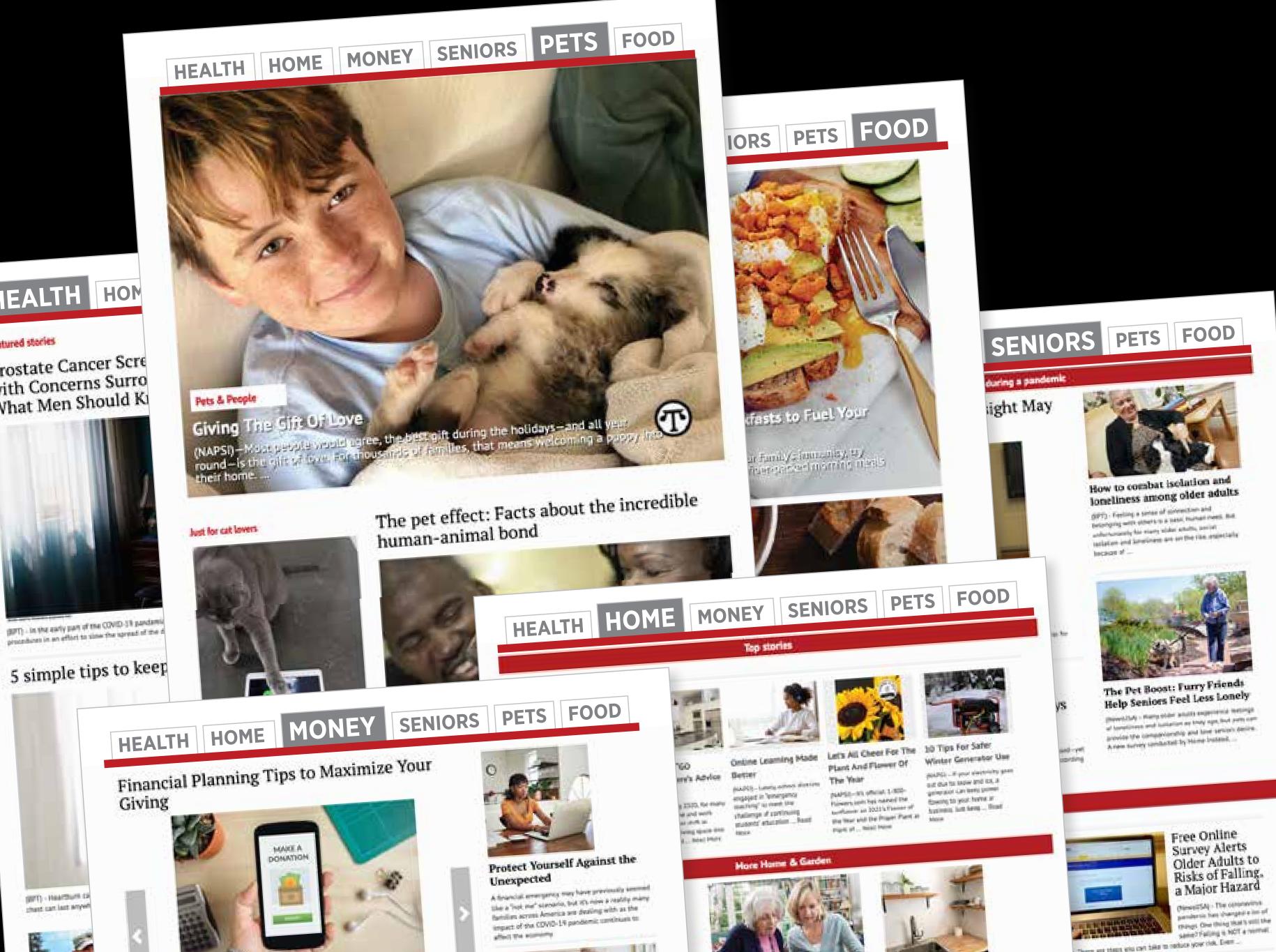


procedures in an effort to sine the spread of the d

heir home.









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Food Home Improvement Pets Money Matters

Education & Careers

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- Health
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- Kids & Family





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FDA Gives Clearance to PulmoScan Device for At-home Lung **Function Monitoring**

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well, ...





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The first participant has been treated in a clinical trial testing CSA

Medical's RejuvenAir System as a potential treatment for people with moderate to severe chronic obstructive pulmonary ...



iab.

5 simple tips to keep heartburn at bay



(BPT) - Heartburn can come on unexpectedly. That uncomfortable burning sensation in the center of your chest can last anywhere from a few minutes to a few hours.Fortunately, there are a few easy ...

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4 ways to refresh

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Why Long-Term Care Should Be A Retiree's

Top Concern

Non-Small Cell Lung

doctor for what she thought was a

The Tooth Fairy Is Now Taking Calls



including better sleep





Multiple Myeloma: Maintaining



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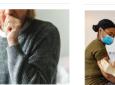
Are Taking to Help Feed Children During the Pandemic Since the start of the pandemi

5 Steps Schools



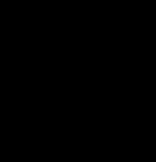
(NAPSI)—Good news for families: The Toot

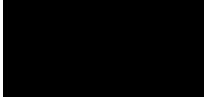






Match Your Winter Skin Care









ong-Term Care Planning Made



5 benefits of weighted blankets,



When Recurring Respiratory Symptoms Could be the Sign of a Chronic Lung Condition





5 Ways to Help Prevent the

ear, as cold and flu season o

Spread of Illness

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nsurance



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Year's

4 ways to refresh

and reset this New

New Year. Wouldn't it be great if you could completely ...



(BPT) - In 2018, Jenn Carroll, a human resources director from Connecticut, visited ner doctor for what she thought was a routine exam. Although Jenn, a former smoker, was asymptomatic at the time of ...





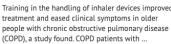
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5 Steps Schools Are Taking to Help Feed Children During the Pandemic



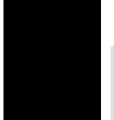
time for feeding students.



(NAPSI)-Good news for families: The Tooth Fairy

now has her own phone number to congratulate kids on losing teeth and encourage them to care for their smiles-helping to promote good oral health .





Seen to Help Older Patients

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Direct from local businesses

Tampa group makes outdoors adventures easy



TREKKERS enables outdoor adventures by connecting the public to expert guides in Florida. With an emphasis or the customer experience, iTREKKERS follows a rigorous guide and gear vetting process

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Health Care Service Corporation Now Covering Zephyr Valve in US

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Training in Use of Inhaler Devices Seen to Help Older Patients Wednesday November 4, 2020

Training in the handling of inhaler devices improved treatment and eased clinical symptoms in older people with chronic obstructive pulmonary disease (COPD), a study found. COPD patients with ...

RejuvenAir System Tested in 1st Trial Participant With COPD and Chronic Bronchitis

The first participant has been treated in a clinical trial testing CSA Medical's RejuvenAir System as a potential treatment for people with moderate to severe chronic obstructive pulmonary ...



A committee from the European Medicines Agency (EMA) recommended that AstraZeneca's triple combination therapy Trixeo Aerosphere (formoterol fumarate/glycopyrronium bromide/budesonide) be .

iab.

Training in Use of Inhaler Devices

If you witness someone going into cardiac arrest, don't be afraid to act, especially because that person may be someone you know in a familiar setting. According to

COVID-19 Job Losses Put Women's

Prenatal Smoke Exposure May

Mouse Study Says

chronic obstructive ..

safety and benefits ...

Vaccine Myths

Increase Baby's Later COPD Risk,

Exposure to cigarette smoke during pregnancy impairs lung embryonic

levelopment, which may increase the baby's later-in-life risk for disorders like

Nurse Educators Combat COVID-19

(NewsUSA) - Distribution and administration of vaccines to combat the COVID-19

virus continues to expand, but myths and disinformation about the vaccine and its

Local Home & Garden

You can attain a certified wildlife garden habitat



The National Wildlife Federation offers a "Garden for Wildlife" program. If the criteria exist in your backyard or farm, you can get your yard certified through a simple application process and it can become an educational tool. A plaque placed ..

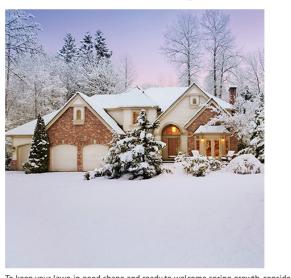
You need a year-round focus for a healthy lawn

Your Backyard Isn't Cancelled: Six Tips To Celebrate Earth Day Right At Home

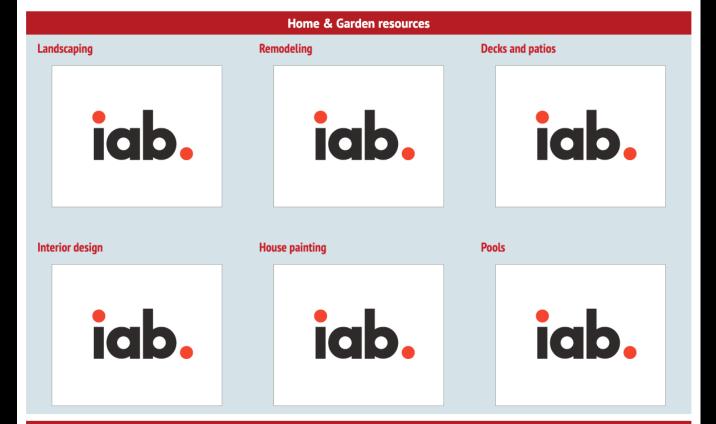


(NAPSI)—The 50th anniversary of Earth Day on April 22 can be a good time for everyone to take some time to get outside, even if current conditions mean a community event to celebrate isn't ..

4 Winter Lawn Care Tips



To keep your lawn in good shape and ready to welcome spring growth, consider these tips:



More great Home & Garden features

Access Your Home Equity with A **Home Co-Investment**

(NewsUSA) - Residential real estate provides one of the most basic human needs -- shelter. When the world shifted to 'everything from home' due to the pandemic, that place of shelter took on many ...





Start 2021 on a high note with these hacks

(BPT) - While 2020 was a rollercoaster of emotions, this year doesn't have to be. These hacks will help you navigate the new norm this year - and make sure 2021 kicks off on a stress-free ...



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TOWN OF TAOS MLS #101865 \$675,000



DES MONTES RIM ROAD $\label{eq:leedback} LEEDP latinum Certified on Rim Road, stunningly be autiful hand crafted superenergy efficient home of 2500$ soft.isa2bedroom.2fullbathwithofficeorpotential3rdbedroom.Openfloorplanwithmagnificentviews and privacy features gour metkitchen with bamboocabinets, stone counter-tops, large pantry and stainless appliances.Privatemastersuitewithbuiltinkingsizebed,soakingtubandseparatewalkinshowerandlargewalk incloset.Floorsarehotwaterradiantheated.prewarmedbysolarcollectors.Ownerbuilderamastercraftsmar reflectsbeautifuldetainingthroughoutwithhandmadeBamboodoorsandAlaskanvellowcedarpaneldetailing. Separatedetachedwoodshopof1500sqftisheatedwithhotwaterradiantandhasabathroom.Versatileuses for this building are garage, artist studio or guesthouse conversion. MLS #101308 \$750,000



CALLE FILIBERTO AhighqualityaffordablePueblostylehome, with attached heated garage. Openfloor plan with tasteful finishes, Viigas and t& gceilings, Hemplecabinets, granite countertops, Sierra Pacific windows, quality lighting, smooth plaster, natural stone floors, hand made doors, master features walk in the second state of thcloset.Garageisheatedandisoversizedforextrastorage,fullsizelaundry/mudroom.Qualityand $attention to detail throughout. \\ Flagstone patio of folliving room for enjoying spectacular moundations of the second statement of the second state$ tainviews.Stainlessapplianceswithstainlessexteriorventedrangehood.Amazingmountainviews! MLS # 101303 \$375,000

EVAN R. BLISH, Qualifying Broker pinoneb@newmex.com pinoninvestmentsoftaos.com







 $\label{eq:alpha} A Taos Classic, the ``Hobby Horse Ranch'', originally built in the 1930's by Taos artist and cowboy$ FrankHoffman.Historicallvusedashorseranch.nowreconfiguredandremodeledasanAdobe compoundof4contiguousunits.Situatedon1.2acresandgracedwithlargecottonwoodtreesand lilacs, this property has rural ambiance and great views of Taos Mountain, yet is so close to Town. Total squarefootageonthe4unitsis5106sqft.sothatlendsitselftoaspaciousairvfeelandcomputes to\$132/sqft.Therearestudiospaces with great northern light in units 4 and 6. Each unit has a ivafireplace.Agreatincomeproperty,liveinoneandrenttheothersorreconfiguretoalargeestate.

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ARROYO SECO

 $Inview of the {\tt Sangrede Christo Mountains, just outside the {\tt Village of Arroyo Secoand opposite {\tt Taos}}$ Pueblopastures.vouwilldiscoverthisexceptionalcontemporarvAdobe/Rastra3bedroom3bathhome whichhasbeenremodeled.Uptodatemodemkitchenwithsilestonecountertopsandstainlessappliances ispartoftheopenfloorplanincludingalivingroomwithvigas,acomerkivaandhighceilingsopeningintoa spaciousdiningroom.AgalleryhallwayleadstoaseparateMasterensuiteboastingawalkinclosetakiva fireplaceandaprivatepatiowithhottub.Thefloorsthroughoutthehomehavehotwaterradiantheating. Extrabonusisanartist'sstudioopentoeasternandsouthernlightexposure.Anappleorchard,mature reesandseveralgardensaroundthehomeisagardener'sdream.WithinwalkingdistanceofArroyoSeco hostingshops.grocervstoresandrestaurants.Taoscharmawaitsvou!MLS#101340\$545.000



TAOS SKI VALLEY

RiverfrontagelocationonprivateUpperTwiningRoadwithskiinandskioutaccessCharminglvremodeled A-Framewithsleepingloft.Cozyandcuteandreadytorock.Openfloorplanwithkitchenlivinganddining areas.KitchenremodelindudesVikinggasrangeandstainlessappliances.Lightandbrightwithhighceil ingsDeckoverlooksseasonalstreamwhichflowsintoriversothereiswaterfrontageonsteamandriver.lt's ashorthoptoRubezahlakathereturntrail.Youcanbeoutthedoorandinthebaseareainminutes.Pullup achairandenjoythefirepitinsummerandgreatmountainaccesswithprivatebridgetoslopesinwinter MLS #101986 \$645,000



AMIZETTE $\label{eq:loss} A dorable cabinon the {\it RioHondoin Amizette, 2} be droom 1 bath, 2 nd be droom is all of t. Cozy and cute the transfer of t$ withdeckoverlookingtheriverandsetbackfromtheroadtoprovidesolitudeLotiszonedcommercial.so opportunitiesabound, in the mean time, enjoy this cutelittleskicabin and the ambiance by the river. Flyfish

n your backyard. MLS # 99909 \$349,000

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TOWN OF TAOS

ATaosClassic, the "HobbyHorseRanch", originally built in the 1930's by Taosartist and cowboy Frank Hoffman. Historically used as horser and how reconfigured and remodeled as an Adobe compound of 4 contiguous units. Situated on 1.2 acress and graced with large cotton wood trees and lilacs, this property has rural ambiance and great views of Taos Mountain, yet is so close to Town. Total square foot age on the 4 units is 5106 sqft, so that lends itself to a spacious airy feel and computes to \$132/sqft. The rearest udios paces with great nor thern light in units 4 and 6. Each unit has a kiva fireplace. Agreatin come property, live in one and rent the others or reconfigure to a large state. MLS #101865 \$675,000



DES MONTES RIM ROAD

LEEDPlatinumCertifiedonRimRoad,stunninglybeautifulhandcraftedsuperenergyefficienthomeof2500 sqft,isa2bedroom,2fullbathwithofficeorpotential3rdbedroom.Openfloorplanwithmagnificentviews andprivacyfeaturesgourmetkitcherwithbamboocabinets,stonecounter-tops,largepantryandstainlessappliances.Privatemastersuitewithbuiltinkingsizebed,soakingtubandseparatewalkinshowerandlargewalk incloset.Floorsarehotwaterradiantheated,prewarmedbysolarcollectors.Ownerbuilder,amastercraftsman reflectsbeautifuldetainingthroughoutwithhandmadeBamboodoorsandAlaskaryvellowcedarpaneddetailing. Separatedetachedwoodshop0f1500sqftisheatedwithhotwaterradiantandhasabathroom.Versatileuses for this building are garage, artist studio or guesthouse conversion. MLS #101308 \$750,000



CALLE FILIBERTO

AhighqualityaffordablePueblostylehome,withattachedheatedgarage.Openfloorplanwith tastefulfinishes,Viigasandt&gceilings,Hemplecabinets,granitecountertops,SierraPacificwindows,qualitylighting,smoothplaster,naturalstonefloors,handmadedoors,masterfeatureswalkin closet.Garageisheatedandisoversizedforextrastorage,fullsizelaundry/mudroom.Qualityand attentiontodetailthroughout.Flagstonepatiooffoflivingroomforenjoyingspectacularmountainviews.Stainlessapplianceswithstainlessexteriorventedrangehood.Amazingmountainviews! MLS # 101303 \$375,000

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Investments of Taos



ARROYO SECO

InviewoftheSangredeChristoMountains, justoutsidetheVillageofArroyoSecoandoppositeTaos Pueblopastures, youwilldiscoverthisexceptional contemporary Adobe/Rastra3bedroom3bathhome which has been remodeled. Upto date modern kitchen with silestone counter to psandstain less appliances is part of the open floor planincluding aliving room with vigas, a connerkiva and high ceiling sopening into spacious dining room. Agallery hall way leads to ase parate Masterensuite boasting awalkindose takiva fireplace and a private patiowith hottub. The floor sthroughout the home have hot water radiant heating. Extra bonusis an artist's studio open to easter mands out hernlight texposure. An apple or chard, mature trees and several garden saro und the home is agardener's dream. With inwalking distance of Arroy o Seco hosting shops, grocery stores and restaurants. Taos charm await syou! MLS # 101340 \$545,000



TAOS SKI VALLEY

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AMIZETTE

AdorablecabinontheRioHondoinAmizette,2bedroom1bath,2ndbedroomisaloft.Cozyandcute withdeckoverlookingtheriverandsetbackfromtheroadtoprovidesolitudeLotiszonedcommercial,so opportunitiesaboundjinthemeantimeenjoythiscutelittleskicabinandtheambiancebytheriver,Flyfish in your backyard. MLS # 99909 \$349,000

> Greg Jaramillo, Associate Broker • (575) 770-1270 Jolie Jones, Associate Broker • (575) 741-0603 Chris Stagg, Associate Broker • (575) 776-7490 Peter Blake, Associate Broker • (575) 779-1869 Website: pinoninvestmentsoftaos.com E-mail: pinoneb@newmex.com



Homes you'll love living in!

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Imagine fly fishing in your secluded back yard

Adorable cabin on the Rio Haondo in Amizette, 2 bedroom 1 bath, 2nd bedroom is a loft. Cozy and cute with deck overlooking the river and set back from the road to provide plenty of privacy. Lot is zoned commercial, so opportunities abound. In the meantime, enjoy this cute little ski cabin and the unmatched ambiance life on the river. MLS # 99909 **\$349,000**



A wood lover's paradise!

LEED Platinum Certified on Des Montes Rim Road, stunningly beautiful handcrafted super energy efficient home of 2500 sq ft, is a 2 bedroom, 2 full bath with office or potential 3rd bedroom. Open floor plan with magnificent views and privacy features. MLS #101308 **\$750,000**



A gardener's dream! In view of the Sangre de Christo Mountains, just outside the Village of Arroyo Seco and opposite Taos Pueblo pastures, this exceptional contemporary Adobe/Rastra 3 bedroom 3 bath home. An apple orchard, mature trees and several gardens. Walking distance to village. MLS # 101340 \$545,000



Historic, flexible income option

A Taos classic, The "Hobby Horse Ranch", originally built in the 1930's by Taos artist and cowboy Frank Hoffman. Historically used as horse ranch, now reconfigured and remodeled as an Adobe compound of 4 contiguous units. MLS #101865 \$675,000

TAOS SKI VALLEY



Live the skier's life!

River frontage location on private Upper Twining Road with ski in and ski out access. Charmingly remodeled A-Frame with sleeping loft. Cozy and cute and ready to rock. Open floor plan with kitchen living and dining areas. MLS #101986 **\$645,000**

Pick your lifestyle broker



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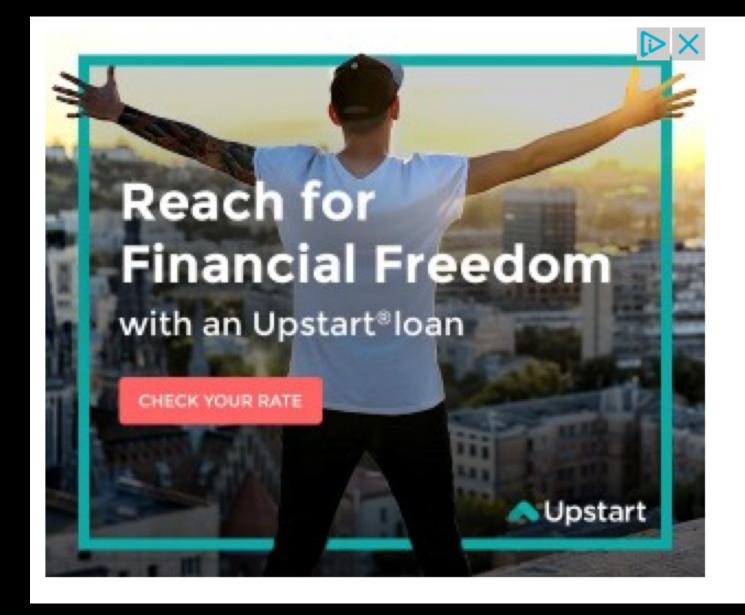


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Mary Kathleen Honne is a lifelong Arizonan who grew up in Southern Arizona and has been married to her high school sweetheart for 27 years.

Garcia: I will work only for you in Legislative **District 22**

Dear Northwest Valley neighbor: My name is Wendy Garcia. I am an experienced radio news director and the mother of two. I founded Indivisible

liberals

I spent most of my life in California and never thought I would leave. But I left for good in 2016 simply because the liberal, oneparty state government drove me out. If you have

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ENTERTAINMENT





Wagner: Makes plea to vote against Cali

Brewer: Arizona seniors deserve a future of economic security

Arizona seniors deserve to enjoy a future of economic security and prosperity for many years to come - and it's imperative that we elect political leaders who have

Boland: Are earbuds putting your health at risk?

We'll leave the social implications of this auditory isolation for another discussion, but how worried should you be that your earbuds are causing long-term hearing loss?





Thailand admits first first foreign



High School Sports



Mix of youth and experience helping Rouse continue winning tradition

Chloe Baughman and Emery Reid have been together during every chapter of their volleyball careers.

More HS Sports ►

Cedar Ridge downs Vandegrift to move to top of District 25-6A

Playing with its backs against the wall isn't something Cedar Ridge is used to, but it's something ...

McCauley helping Vandegrift carry on winning tradition

Vandegrift has quickly risen to one of the top volleyball teams in the area over the last few years ...

Rouse opens 2020 season with confident win over Weiss

From the very first kick, Rouse proved 2020 was going to be a different year.

FEATURED ADVERTISER





KickOff 2020

KickOff 2020

Cedar Park alum Austin Smith blossoming into top pitcher

Austin Smith will be the first to tell you he's not the most effective hitter.

UIL delays start of fall sports for Class 5A and 6A schools

The UIL altered the start of the fall sports season for Class 5A and 6A schools, pushing back the ...

LISD suspends extracurricular activities following discussion at board meeting

Leander ISD suspended all extra- and co-curricular activities until further notice on Sunday night.



More ►







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first presidential election. Nina Gable, a senior at North Montgomery High School, reaches the legal voting age ...



HOUSING

Pam's Promise to begin taking new clients

After halting the admission of new clients for months due to the coronavirus pandemic, Pam's Promise will begin taking in more homeless women and children. The transitional housing ...



SCHOOLS

South improvement plans approved

NEW MARKET – As discussed at the district's regular September meeting, Southmont's overall school improvement plans were approved and adopted last week. The plans include six ...





BRIDGE WORK

Restoration continues of Darlington landmark

On a recent windy autumn afternoon, the Darlington Covered Bridge looked like a page out of a calendar, with orange leaves blowing off the trees towering over

ELECTIÓN 2020

YOUR GUIDE TO EVERYONE RUNNING FOR OFFICE

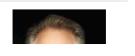
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City Pulse Zoom interview with Gabrielle Lawrence

City Pulse's Zoom interview with Gabrielle Lawrence, president of the Lansing Public School District Board of Education. Read More

With Teresa Bingman City Pulse Zoom interview with Lansing racial equity adviser

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NEWSMAKERS Interview

As mentors go, Lansing attorney Teresa Bingham has had a pretty good one: Anita Hill. "Not only ... Read More

Teresa Bingman

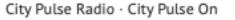


Jack C. Davis remembered: Part 2

MONDAY, June 1 - Jack C. Davis, a lawyer, arts patron and champion of many causes – often with his checkbook - died ..



City Pulse On the Air, Sept. 6, 2020: Matt Grossmann, Art in the Wild and New Era



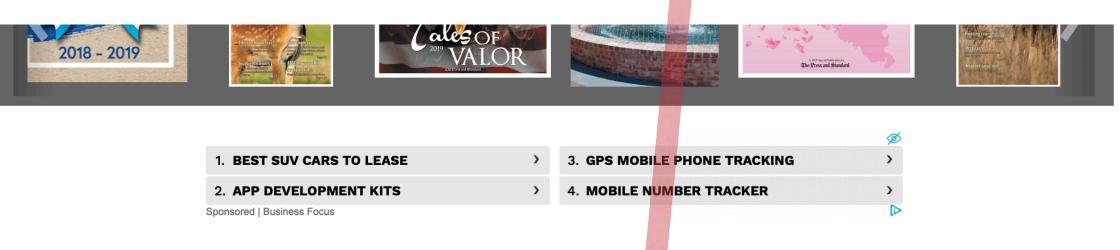


City Pulse On the Air, Aug. 30, 2020: Kathleen Gray and Matt Grossmann

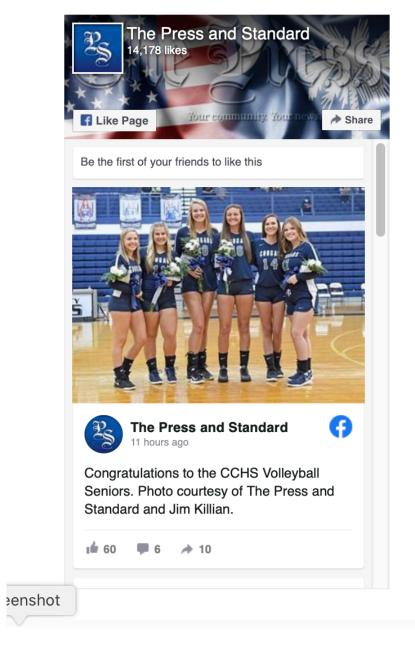
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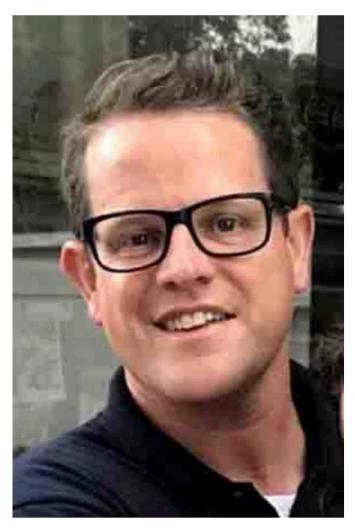


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FAITH & VALUES



Christian patriotism: God and government | Faith Psalm 33:12 "Blessed is the nation whose God is the

Lord..." We've all heard the phrase, "God and covernment" There are these who denue place for



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